DRIVING THE MOBILITY
OF TOMORROW

Eberspächer

Eberspaecher Group Key Performance Indicators

In EUR million

	2020	*Change on 2019 as a percentage*	2019	2018	2017	2016
Revenue	4,911.8	-1.1	4,965.6	4,610.4	4,480.9	4,323.6
Revenue generated abroad as a % of total revenue	82.1		78.7	71.8	69.8	67.0
Cashflow from operating activities	167.3	-13.9	194.3	135.7	149.5	137.0
Ratio of equity to total assets as a %	18.1		23.8	22.4	21.0	20.1
Equity ratio as a % *	19.5		25.4	24.0	22.9	21.9
Capital expenditure **	108.8	-27.1	149.2	86.8	103.2	131.4
Amortization, depreciation, and write-downs	107.2	+1.8	105.3	102.6	100.6	91.7
Research and development expenses	167.9	+5.1	159.7	162.4	156.5	147.3
Personnel expenses	482.6	-14.2	562.8	541.5	514.8	506.5
Net income/net loss for the year	-53.1		58.1	53.4	52.5	61.0
EBIT ***	33.5	-75.3	135.8	101.5	119.0	127.7
EBITDA	140.7	-41.6	241.1	204.1	219.6	219.4
Return on sales as a % (after taxes)	-1.1		1.2	1.2	1.2	1.4
Number of employees (average number of employees including trainees	9,902	-0.3	9,928	9,862	9,489	9,063

* *Including loan liabilities to partners*
** *Without changes in the consolidated group*
*** *Earnings before tax, investment, and financial result*

About Eberspaecher:
With approximately 10,000 employees at 80 locations worldwide, the Eberspaecher Group is one of the automotive industry's leading system developers and suppliers. The family business, headquartered in Esslingen am Neckar, stands for innovative solutions in exhaust technology, automotive electronics and thermal management for a broad range of vehicle types. Eberspaecher components and systems provide more comfort, greater safety and a cleaner environment on or off the road. In 2020, the Group generated revenue of more than 4.9 billion euros.

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