

Eberspächer Group	Products and Services in Automotive Divisions
<ul style="list-style-type: none"> • International Group with more than 60 locations in 25 countries worldwide • Founded 1865 – 100 percent family-owned • One of the world's leading system developers and suppliers of exhaust technology, vehicle heaters and bus air-conditioning systems and a professional innovation partner for the automotive industry in automotive electronics and air conditioning of special-purpose vehicles • 3 Divisions Exhaust Technology (Exhaust systems for passenger cars, commercial vehicles, on-road / non-road) Climate Control Systems (Fuel operated heaters, electrical auxiliary heaters (low and high voltage), bus air-conditioning systems, climate solutions for special-purpose vehicles) Automotive Controls (complex electronic systems for the automotive industry) • Approx. 40 Production Sites Worldwide (incl. on-site assemblies) Exhaust Technology: Germany, France, Czech Republic, Italy, Russia, Sweden, UK, South Africa, Brazil, USA and China Fuel Operated Heaters / Electrical Heaters: Germany, England, Poland and China Air Conditioning: Germany, Brazil and India Automotive Electronics: Germany • Customers Manufacturers for passenger cars and commercial vehicles (on-road / non-road) worldwide • Research and Development Including approx. 700 experts (basic development / product and system development) • Quality Certification According to TS 16949, ISO 9001 • Environment Management Certification According to ISO 14001 	<p><u>Exhaust Technology</u></p> <ul style="list-style-type: none"> • Exhaust-gas aftertreatment, noise damping, sound design • Complete exhaust systems, catalytic converters, particulate filters, mufflers, tubes, manifolds for passenger cars and commercial vehicles (on-road / non-road) • Systems developer / systems supplier • Logistical full service; just-in-time / just-in-sequence supplies <p><u>Fuel Operated Heaters</u></p> <ul style="list-style-type: none"> • Pre-Heaters: motor independent heaters for passenger cars and commercial vehicles (original equipment) <p><u>Special Markets</u></p> <ul style="list-style-type: none"> • Pre-Heaters: motor independent coolant and air heaters with power between 1 and 35 kW for passenger cars, commercial vehicles, construction machines, boats etc. (aftermarket, small series and OES/Original Equipment Service) • Adaption of basic types according to customer's regional and operational purposes • Technical Support by international subsidiaries • 13,000 active service partners worldwide of which 2,200 in Germany and 9,000 in the rest of Europe <p><u>Electrical Heaters</u></p> <ul style="list-style-type: none"> • Auxiliary heaters for vehicles (low voltage, 250 W up to 2,000 W) • High Voltage Electrical air and coolant heaters for hybrid, electric and fuel-cell vehicles (up to 500 V, up to 7 kW) <p><u>Air Conditioning</u></p> <ul style="list-style-type: none"> • Development, manufacturing and sales of a comprehensive range of climate solutions for buses with conventional as well as electric, hybrid or fuel-cell drive. Air conditioning systems for special-purpose vehicles <p><u>Automotive Controls</u></p> <ul style="list-style-type: none"> • Development and production of complex electronic systems • Performance Segments: <ul style="list-style-type: none"> ○ Energy Management ○ Motormanagement & Powertrain ○ Comfort systems ○ Special Applications

Key figures for the 2015 financial year

• Revenue	4.370,8 Mio. €	• Capital expenditures	123.2 Mio. €
• Revenue generated abroad	67.4 %	• Number of employees	8,611