

Eberspächer Group	Products and Services in Automotive Industry
<ul style="list-style-type: none"> • International Group with approximately 10,000 employees at around 80 locations in 29 countries worldwide • Revenue 2018 – around 4.6 billion Euro; revenue generated abroad 71.8 % • Founded 1865 – 100 percent family-owned • One of the world's leading system developers and suppliers of exhaust technology, vehicle heaters and bus air-conditioning systems and a professional innovation partner for the automotive industry in automotive electronics and air-conditioning of special-purpose vehicles • 3 Divisions Exhaust Technology (exhaust systems for passenger cars, commercial vehicles, on-road / non-road) Climate Control Systems (fuel operated heaters, electrical auxiliary heaters (low and high voltage), bus air-conditioning systems, climate solutions for special-purpose vehicles) Automotive Controls (complex electronic systems for the automotive industry) • More than 40 Production Sites Worldwide (incl. on-site assemblies) Exhaust Technology: Austria, Germany, France, Czech Republic, Italy, Netherlands, Portugal, Romania, Russia, Slovak Republic, Sweden, UK, Brazil, South Africa, China and USA Fuel Operated Heaters / Electrical Heaters: Germany, UK, Poland and China Air-Conditioning: Germany, France, Poland, Brazil, China, India, Mexico and USA Automotive Electronics: Germany and Canada • Customers Manufacturers for passenger cars and commercial vehicles (on-road / non-road) worldwide • Research and Development Including approx. 900 experts (basic development / product and system development) • Quality Certification According to IATF 16949, ISO 9001 • Environment Management Certification According to ISO 14001 	<p><u>Exhaust Technology</u></p> <ul style="list-style-type: none"> • Exhaust-gas aftertreatment, noise damping, sound design • Complete exhaust systems, catalytic converters, particulate filters, mufflers, tubes, manifolds for passenger cars and commercial vehicles (on-road / non-road) • Systems developer / systems supplier • Logistical full service; just-in-time / just-in-sequence supplies <p><u>Climate Control Systems</u></p> <p>Fuel Operated Heaters</p> <ul style="list-style-type: none"> • Pre-Heaters: motor independent heaters for passenger cars and commercial vehicles (original equipment) <p>Special Markets</p> <ul style="list-style-type: none"> • System competence for climate control solutions: Consulting, development, application and sales of motor independent pre-heaters, AC systems for running or stationary engines for aftermarket, small series and OES/Original Equipment Service • For use in passenger cars (OES and aftermarket), commercial vehicles, mini/midi buses, construction, agricultural and forestry machines, boats, recreational vehicles, ambulances and further special-purpose vehicles • Global service and technical support <p>Electrical Heaters</p> <ul style="list-style-type: none"> • Auxiliary heaters for vehicles (low voltage, 250 W up to 2,000 W) • High Voltage Electrical air and coolant heaters for hybrid, electric and fuel-cell vehicles (up to 500 V, up to 7 kW) <p>Bus & Coach</p> <ul style="list-style-type: none"> • Complete thermal management: Consulting, development, manufacturing and sales of AC and heating systems for buses and coaches with combustion as well as electric, hybrid or fuel-cell drive and for special types (e.g. airport/apron buses) • Worldwide production, partner and service network <p><u>Automotive Controls</u> Development and production of complex electronic systems</p> <ul style="list-style-type: none"> • Performance Segments: <ul style="list-style-type: none"> ○ Energy Management ○ Motormanagement & Powertrain ○ Comfort systems ○ Special Applications
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